CLINICAL ESSENTIALS

Innovative technology - practically applied

IN THIS ISSUE

- Plan for workplace CPD training qualification
- Eight models of the QA3 now available
- New multi-platform website coming soon



Featuring the NEW QA3////IDRIVE



Welcome to our magazine:

CLINICAL **ESSENTIALS**

Andrew Curtin Sales Director



Option to lease QA3 and QA4 trolleys, plus new website for 2019

As you'll see in this edition, we've been out and about attending conferences and trade fairs, both in the UK and abroad.

QIST in Newcastle, SWAG in Buckfast Abbey and the National Back Exchange in Leicester were just some of the dates in our diary, and our new QA3 DRIVE Patient Trolley attracted a lot of attention at a specialist emergency care exhibition in Belgium (see back page).

Another showcase for our products – 'virtual' this time – is our new website which is due for launch in January 2019: we hope you will like the new style and find it easy to use.

As always, this magazine provides a snapshot of our key products and services. The Lifetime Warranty available with all QA3 and QA4 trolleys is extremely cost effective and unique to our industry. It's offered when purchasing trolleys or can be combined with our new leasing option – why not get in touch with us to find out more?

Thank you to all of our customers for your continued support: as usual, we have put together a range of special offers for you -



WHEN YOU ADD: 'Clinical Essentials Issue 22 Promotion'

to your order for any

item marked with one

of these symbols (left).





CARRIAGE PAIR

These promotional offers cannot be used other discount structures Promotions end 31st January 2019.

Anetic Aid Ltd.

Sapper Jordan Rossi Business Park, Otley Road, Baildon BD17 7AX, UK

For further information contact:

T +44 (0)1943 878647 sales@aneticaid.com

aneticaid.com





QA4 Day Surgery System

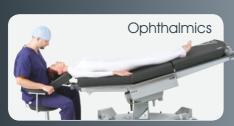
QA4 Day Surgery Trolley: the complete multi-purpose operating system

Superior surgical access and versatility are the hallmarks of the QA4 Day Surgery Trolley System – a total solution for modern day treatment centres.

Available in powered and manual versions, it comes with a choice of head and foot sections and can be used with most operating table accessories making it ideal for general surgery, urology, endoscopy, dental and ENT procedures, PLUS: shoulder arthroscopy, gynaecology, orthopaedics and ophthalmics.



- Head section removed for anaesthetist access
- Light weight leg section removed for surgical access
- Optional powered leg supports



- Patient platform traversed head end for access
- Specialist ophthalmic head section fitted



• Range of easily attachable and detachable accessories for orthopaedic procedures



- Patient platform traversed foot end for access
- Specialist arthroscopy backrest available



Removable ultra light weight leg section



Push button release and self locking side rails



Push button release and self locking leg section



Removable head section



Powered or Manual versions

- Reduced lifting and handling
- Superior surgical access
- Maximum ease of manoeuvrability
- · Light weight removable attachments
- Infection control smooth moulded surfaces
- K8 Pressure care mattress

Description	Code	£ Price
QA4 Day Surgery Trolley System, Powered Functions	21300	7,940.00
QA4 Day Surgery Trolley System, Manual Functions	21310	4,510.00

North West team champions formal and transferable qualifications for CPD training in the workplace

Practice-based educators in **Greater Manchester are** working together to develop a new qualification system that will be recognised by all of the hospitals across their Trusts.

It will mean that practitioners can gain formal recognition for additional skills gained as part of CPD training in the workplace, rather than taking time out to attend college or university courses.

One of the PBEs /Educators behind the scheme is Wythenshawe Hospital's Glen Marmash who explained: 'Our aim is to bring the academic and practical side of skills training together, on site, as this would be a more cost-effective way of providing development – and therefore progression opportunities – for our people.

'Initially we are planning to develop three modules covering Learning Objectives, Content and Outcomes in the specialisms:

Anaesthetics 1





'In the first instance, it will be particularly relevant for nurses looking to gain new skills and further their careers – but once we have the model, we can look at other nursing groups too.

'It's early days, but we feel it has a lot of potential and we're very excited about it.'

Anetic Aid is looking forward to finding ways to support the new initiative and already provides Tourniquet Best Practice Training for Trusts both across the North West and the rest of the UK.





Ideal for orthopaedic surgery and pain management



- OLED (Organic Light Emitting Diode) technology for a brighter display
- Self-calibrating and self-compensating
- Special IVRA feature it's simply impossible to deflate cuffs in the wrong order

Our British-designed and manufactured AT4 Tourniquet System is easy to use and ideal for single or bi-lateral orthopaedic surgery and pain management.

It is a truly independent device, operating from its own integral air supply, so there's no need for air supply hoses, medical air cylinders or power leads. Engineered to use minimum power, the 25 hour battery can be in use all day without the need to recharge until the end of the list. The battery is more than back-up: it provides independence and reliability.

We are also a major supplier of tourniquet cuffs with reusable, limited life and single-use options available, along with other accessories such as cuff covers, exsanguinators and a specially developed digit tourniquet called the 'Toe-niquet™.'

Description	Code	£ Price
AT4 Electronic Tourniquet Machine – with stand	40080	2.995.00

Tourniquet Cuffs to suit your needs

Single-use, Sterile **Tourniquet Cuffs**

Providing sterility when the

risk of infection is key



Tourniquet Cuffs Limited life, easy to clean and cost effective

Six-use Day Tourniquet Cuff -

Six-use Day

escription (Boxes of 10)	Code	£ Price	Description (Boxes of 10)	Code	£ Price
Single-use Tourniquet Cuff, Sterile – Paediatric	40800	80.00	Six-use Day Tourniquet Cuff – Paediatric	40285	190.00
Single-use Tourniquet Cuff, Sterile – Adult Arm	40820	85.00	Six-use Day Tourniquet Cuff – Adult Arm Narrow	40288	190.00
Single-use Tourniquet Cuff, Sterile – Small Leg	40840	100.00	Six-use Day Tourniquet Cuff – Adult Arm	40290	190.00
Single-use Tourniquet Cuff, Sterile – Adult Leg	40860	115.00	Six-use Day Tourniquet Cuff – Small Leg Narrow	40292	190.00
Single-use Tourniquet Cuff, Sterile – Adult Conical Leg	40868	125.00	Six-use Day Tourniquet Cuff – Small Leg	40293	190.00
Single-use Tourniquet Cuff, Sterile – XL Adult Leg	40870	120.00	Six-use Day Tourniquet Cuff – Adult Leg	40295	190.00
Single-use Tourniquet Cuff, Sterile – XL Adult Conical Leg	40878	130.00	Six-use Day Tourniquet Cuff – XL Adult Leg	40296	190.00
	11-		Six-use Day Tourniquet Cuff – Adult Conical Leg	40297	235.00







Re-usable and robust for long term use

Description	Code	£ Price
Premier Tourniquet Cuff – Paediatric	40200	62.00
Premier Tourniquet Cuff – Adult Arm	40220	75.00
Premier Tourniquet Cuff – Adult Arm Double	40230	119.00
Premier Tourniquet Cuff – Small Leg	40240	83.00
Premier Tourniquet Cuff – Large Adult Arm Double	40250	133.00
Premier Tourniquet Cuff – Adult Leg	40260	93.00
Premier Tourniquet Cuff – XL Adult Leg	40270	98.00
Premier Tourniquet Cuff – XL Adult Conical Leg	40278	114.00



Rhys Davies Exsanguinator

This device is an ideal solution for pre-op exsanguination.

Description		Code	£ Price
Rhys Davies Exsanguinator		40400	215.00



digit tourniquets available in four, highly visible, colour coded sizes.

40298 235.00

Description	Code	£ Price
oe-niquet™ Digital Tourniquet – Single-use, Small/Medium	40660	25.00
oe-niquet™ Digital Tourniquet – Single-use, Large/XL	40670	25.00



Stainless Steel Furniture



Anetic Aid offers FREE pre-CQC audits of its products - and that includes Stainless Steel Furniture.

We'll come along and check for chips or rust – anything which could raise a red flag in terms of cleanliness or

We can offer replacement parts such as castors – ours are plastic bodied, so don't corrode the way some metal ones do, particularly when they get repeatedly splashed with liquids such as saline solutions.

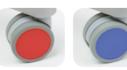




And of course with our own furniture range, we use only British Standard recommended gauges of 304 Stainless Steel.

We mechanically polish and electropolish these items, removing crests and valleys invisible to the naked eye, producing an even smoother surface – making it less likely that any matter such as dirt or bacteria will adhere to the surface of the steel.

Coloured Castors









*Factory fitted option –

Does your equipment migrate to other departments?

Identify where individual pieces of equipment belong with coloured castors* - price available on request.



Transfusion/Infusion Stands

We supply three types of Transfusion Stand - ranging from a heavy cast iron based version to an economy version for ward use.

Description	Code	£ Price
Transfusion/Infusion Stand, 5-Star Base – 4 Hook	25420	130.00
Transfusion/Infusion Stand, Heavy 5-Star Base – 4 Hook	25430	238.00
Transfusion/Infusion Stand, 5-Star Base – 4 Hook (Economy – Ward Use)	25440	85.00

Instrument Trolleys

All Instrument Trolley shelves are 2.0mm thick with a 240 silicon grain ultra smooth satin finish.

Description	Code	T PIICE
Instrument Trolley 450 x 450 x 850mm c/w Fixed D/T Shelves	25000	209.00
Instrument Trolley 600 x 450 x 850mm c/w Fixed D/T Shelves	25010	245.00
Instrument Trolley 750 x 450 x 850mm c/w Fixed D/T Shelves	25020	278.00
Instrument Trolley 900 x 450 x 850mm c/w Fixed D/T Shelves	25030	304.00
Instrument Trolley 1200 x 450 x 850mm c/w Fixed D/T Shelves	25040	409.00
Downturned (D/T)		

Surgeon's Seating

Surgeon's stools are foot-operated, allowing adjustment without compromising the sterile field.

Description	Code	£ Price
Surgeon's Stool with Castors c/w Cushion	25300	252.00
Surgeon's Stool with Stump Feet c/w Cushion	25310	252.00
Surgeon's Stool Backrest c/w Pad	25320	95.00
Surgeon's Stool Armrests c/w Pads (pair)	25330	137.00
Surgeon's Stool Cushion 380mm diameter	25340	22.00
Stool Cushion 330mm diameter	10130	20.00

QA3 Patient Trolley **QA3 Emergency Trolley**

QA3: compact, light and supremely manoeuvrable – now with options for inbuilt DRIVE and powered functions



Quick reference guide	to your QA3 Patient Trolley options:	Price:	Code:
QA3 Patient Trolley	STANDARD FEATURES	£2,995.00	21110
QA3////IDRIVE Patient Trolley	STANDARD FEATURES plus IN-BUILT MOTORISED DRIVE	£5,200.00	21112
QA3 Powered ② Patient Trolley	STANDARD FEATURES plus POWERED FUNCTIONS	£5,500.00	21116
QA3//////////////////////Powered & Patient Trolley	STANDARD FEATURES plus IN-BUILT MOTORISED DRIVE and POWERED FUNCTIONS	£6,500.00	21114

There are also specially designed versions of the QA3 for Accident & Emergency Departments.
All have X-ray translucent platforms and medirails – with additional features such as monitor shelves and Venturi suction systems available.





access and storage

The latest evolution of this flagship product has model options offering significant new benefits:



As their name suggests, DRIVE models have an inbuilt motorised drive operated by innovative touch sensitive pushing handles, they offer controlled, effortless travel up to gradients of 10°.

Another option is electrically powered positioning: the trolley platform and backrest can both be raised or lowered at the touch of a button.

Powered Functions









Height Control

Backrest Control **CPR Control**

powered feature on the **Patient Trolleys** places them into the **KneeFlex** position for easy elevation of the lower limbs for patients having leg and foot procedures. The position also provides additional comfort, particularly for patients undergoing abdominal procedures.



Code:	Price:	Quick reference guide to your QA3 Eme	ergency Trolley options:
21120	£3,275.00	STANDARD FEATURES	QA3 Emergency Trolley
21122	£5,500.00	STANDARD FEATURES plus IN-BUILT MOTORISED DRIVE	QA3 /////////////////////////////Emergency Trolley
21126	£5,800.00	STANDARD FEATURES plus POWERED FUNCTIONS	QA3 Powered & Emergency Trolley
21124	£6,500.00	STANDARD FEATURES plus IN-BUILT MOTORISED DRIVE and POWERED FUNCTIONS	QA3////IDRIVE Powered & Emergency Trolley

traditional plates

Operation Table Accessories

Ergonomically designed

K8 Patient Trolley Mattresses

Pressure care and infection control are top priorities in a trolley mattress - and Anetic Aid's independently tested K8 pressure care mattress addresses both of these vital factors.

It is available for ANY trolley model, not just our own QA3 and QA4 trolleys. Call 01943 878647 to find out more quotations available on request.

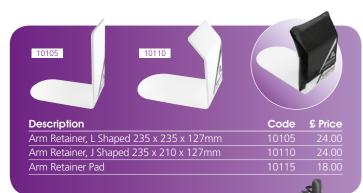


Arm Table Supports and Arm Retainers





Description	Code	£ Price
Extended Arm Table, X-ray Translucent c/w Pad	10233	740.00
Easy Armboard Lift-to-Position for EU Side Bar	10774	260.00
Easy Armboard Lift-to-Position for UK Side Bar	10775	260.00



Lateral Brace

Designed with a combined emphasis on patient safety and surgical access, our Lateral Brace is supplied with pads, and additional or replacement pads can also be purchased separately.

	£ Price
770 1	,125.00
)	770 1



Description	Code	£ Price
QA3 K8 Pressure Care Mattress with Zip Cover	21186	190.00
QA3 K8 Pressure Care Mattress – Replacement Waterproof Zip Cover	21186-B1	95.00

Security Strap

Description	Code	£ Price
Security Strap, Medium c/w Padded Centre Section NO HOOKS	10792	155.00

Comfort Mat

We have a special comfort mat for surgeons, nurses and medical

echnicians working in theatre.		
Description	Code	£ Price
Comfort Mat 510 x 480mm	10797	130.00



Pressure care with exceptional durability

Slope design

No pressure

Oasis+ offers the ultimate in pressure relief and positioning: the products are fully autoclavable and reusable, as well as being ergonomically designed, with a special anti-slip base.

The Supine Head and Neck Support is an excellent choice for surgical procedures such as middle ear and ophthalmics offering pressure care combined with support and superb stability.

Description	Code	£ Price
Supine Head and Neck Support (Oasis+)	10900	90.00
Heel Protectors x2, 127 x 162 x 71mm (Oasis+)	10940	116.00
Heel Pads x2, 151 x 134 x 66mm (Oasis+)	10945	116.00

Non-slip gel discs – simple but effective

Our Oasis+ Discs help to keep pressure relieving gel pads in place and can be used with any item in our Trulife product range

Surgeons in Bridgend's Princess of Wales Hospital have found them particularly useful when positioning patients in extreme Trendelenburg for laparoscopic cases. As RODP in Main Theatre Angela Spry explains: 'Our general surgeons use pressure relieving gel pads but in the past, the extreme Trendelenburg has caused the pad to move a little and hence the patient with it.

'Using the gel discs underneath the pad has stopped them moving completely. They are extremely effective and are such a simple solution to a potentially difficult problem. Our surgeons are very happy with them.

Discs	Single size – aids slip reduction

Operating Table Pad 520 x 520 x 10mm (Oasis)

Operating Table Pad 1150 x 520 x 10mm (Oasis)

Operating Table Pad 1800 x 520 x 10mm (Oasis)

Patient Positioner, Small 330 x 70 x 50mm (Oasis)

Patient Positioner, Medium 290 x 100 x 60mm (Oasis)

Crutch Stirrup Pads x2, Medium 320 x 220 x 10mm (Oasis)

Crutch Stirrup Pads x2, Large 395 x 245 x 10mm (Oasis)

Crutch Stirrup Pads x2, XL 520 x 300 x 10mm (Oasis)

Heel Pads x2, 180 x 100 x 70mm (Oasis)

Patient Positioner, Large 345 x 120 x 70mm (Oasis)

Description

2.333 Sirigic 3.26	alas sup reduction		
Description		Code	£ Price
Disc 200 x 200 x 4mm,	box of 10 (Oasis+)	10975	125.00

head and neck support on occipital enables area additional head movements Raised Non slin sides base provide and top more Air ventilation defined and breathability support

From North East to South West...

As ever, we've been out and about in recent weeks - dates in the diary included the QIST Orthopaedic Conference in Newcastle and the South West Ambulatory Group's annual conference at Buckfast Abbey in Devon.

Delegates were able to see our products and talk to members of our sales team – including local Accounts Managers Richard Lill, Will Barnes and our new man in the Midlands and North West, Rameez Hussain - in between the sessions









£ Price

124.00

244.00

360.00

53.00

95.00

124.00

118.00

165.00

175.00

108.00

Code

10807

10808

10809

10824

10825

10826

10838

10839

10840

10845





Description	Code	£ Price
Closed Head Ring, Adult 200 x 50mm (Elite)	10862	69.00
Open Head Ring, Adult 200 x 54mm (Elite)	10864	59.00

Protecting patients with Lift-Assist™ Lithotomy Stirrups

Our boot type Lift-Assist™ Lithotomy Stirrups provide visibility and access while protecting the patient from potential nerve damage, and from over extension of abductor muscles.



			10730
Heavy Duty Lift-Assist™ Lithotomy Stirrups	<u>A</u>		2
for patient weights up to	327 kg		A CONTRACTOR OF THE PARTY OF TH
		12/3	10758

Description	Code	£ Price
Lift-Assist™ Lithotomy Stirrups, Standard c/w Boot-pads and Clamps	10755	3,800.00
Lift-Assist™ Lithotomy Stirrups, Elite c/w Boot-pads and Clamps	10756	4,700.00
Lift-Assist™ Lithotomy Stirrups, Heavy Duty c/w Boot-pads and Clamps	10758	5,995.00
Boot Pads for PAL® / PAL Pro® Stirrups (pair)	10710	295.00
Boot Pads for Standard and Elite Stirrups (pair)	10720	325.00
Boot Pads for Yellofins® Stirrups (pair)	10730	325.00
Storage Cart for Lift-Assist™ Lithotomy Stirrups	10760	450.00



Aneticare product knowledge combined with customer care

Did you know that our specialist servicing and maintenance service AnetiCare is available for any of our Lift-Assist Lithotomy Stirrup sets?

In fact, we can support any brand of stirrups. All our maintenance programmes are fully compliant with MHRA Guidelines and Directives, we hold spare parts in stock and our qualified Field Engineers have the skills and expertise to service all systems on-site, ensuring minimum downtime for our customers.

- Cost savings we offer simple, structured pricing plans
- Safety and peace of mind all our service plans are fully compliant with MHRA 'Managing Medical Devices'



- Monitoring and auditing to ensure timely, preventative action to optimise performance throughout a product's life
- Expertise we use only original parts, fitted by our own locally-based and fully-trained engineers for a swift 'fix first time' policy

- - team, planning service schedules to minimise equipment downtime
 - Training we provide free, certified end-user training programmes on

Prevent Plus Preventative maintenance and calibration On-site service and repair Safety health check 1 **Discounted components** 7 Full compliance with MHRA 'Managing Medical Devices' ~ and CQC Guidelines Experienced, manufacturer-trained Field Engineers **~** Original manufacturer components 1 Technical support hotline ~ Fully documented traceability of equipment ~ FREE end-of-life assessment reports ~ FREE refit of upgraded components FREE certified end-user training ~ Availability of loan equipment T&C Apply ~ 45% Component discount level T&C Apply

AnetiCare packages are also available for tourniquet and trolley systems. Ask about our highly popular 'Lifetime Warranty Scheme' for the QA3 and QA4. Lease options for QA3 and QA4 Trolleys also now available



Protective apron and accessory range









Apron Storage **All types of Radiation**

Protective Aprons are valuable items of equipment and can get damaged if not stored correctly.

Our freestanding, mobile rack has a sturdy coated mild steel base with four robust, twin-wheeled castors for ease of manoeuvrability.

We also offer Apron pegs and a useful Apron carry-case



Dr Jane Smith

Aprons are available in six different styles and in addition to standard sizes, we offer Made-to-Measure versions.

There are many different material colours and patterns to choose from and aprons can also be customised with accessories such as sleeves,

thyroid shields and kilt fastenings – plus embroidered Trust or individual names. Standard Aprons are made of Burlite. a composite of leaded and non-leaded

metals which is 25% lighter than conventional lead vinyl aprons. An even lighter construction or traditional lead aprons can also be provided.

Standard aprons have frontal attenuation levels of 0.35 Pb Eg and back attenuation levels of 0.25 Pb Eq, but again, other attenuation levels can be provided by special request. All the options are detailed in our latest brochure and our Quotation Request Form will help you tailor Aprons to your precise specifications. Call or email us for details.

Electro-Surgical Accessories

Electro-Surgical quality for theatre

All of our Electro-Surgical Accessories are designed and manufactured to ISO quality assured systems.

They feature silicone cables, Stainless Steel components and tough nylon coatings to ensure that each product is of top quality, reliable and autoclavable to 134°C.

Footswitches

One-piece

Lumbar Apron

Our footswitches have a smooth exterior for ease of cleaning and a special non-slip base.

Their waterproof, contoured design assists pedal activation and they are colour-coded for ease of recognition.



Description (3 metre cable)	Code	£ Price
Footswitch Single (Blue) Coagulation to fit Eschmann Machine	33090	105.00
Footswitch Single (Yellow) Cut to fit Eschmann Machine	33091	105.00
Footswitch Single (White) Bipolar to fit Eschmann Machine	33092	105.00
Footswitch Double (Yellow/Blue) to fit Eschmann Machine	33093	225.00
Footswitch Double (Yellow/Blue) to fit Valleylab Machine	33094	225.00
Footswitch Double (Yellow/Blue) to fit Erbe Machine	33095	225.00

Bipolar Cables and Forceps

In our Bipolar range we offer cables and both re-usable and single-use forceps.

- Re-usable robust instruments for long-term use
- Single-use reliable and sterile, when the risk of infection is key

Description	Code	£ Price
Bipolar Cable 3m Euro Forceps Connector with two 4mm pins	33002	28.50
Bipolar Forceps 80mm Straight Fine	33010	79.00
Bipolar Forceps 110mm Straight Fine	33011	79.00
Bipolar Forceps 150mm Straight Fine	33012	79.00
Bipolar Forceps 200mm Straight Fine	33013	95.00
Single Use Bipolar Forceps, Straight c/w Cable 80mm	33350	17.00
Single Use Bipolar Forceps, Straight c/w Cable 110mm	33360	17.00
Single Use Bipolar Forceps, Straight c/w Cable 150mm	33370	17.00
Single Use Bipolar Forceps, Straight c/w Cable 200mm	33380	17.00

Range also includes Monopolar Cables and Forceps

Welcome aboard

Two new members of staff are now part of our team.



Our new Quality Manager is lan Divers, who brings 20 years of experience in quality matters, including several in the medical industry.



On the sales front, we have been joined by Rameez Hussain who has taken on the role of Regional Accounts Manager in the Midlands and the North West.

New website coming soon

Whether you want to catch up with us on your desktop, laptop, tablet or phone, our new website is due to launch in January 2019. Designed to be simple to navigate, you'll be able to find the product you need, quickly and easily.

We have lots of new photographs and more information about all our key products, and we're also improving the sections for requesting a quotation or checking up on your previous orders.



IN THE SPOTLIGHT AT BELGIAN EXHIBITION



Our Distributor in Belgium Dermat Medical was stealing the limelight at an emergency medicine congress in Aalst in the country's Flemish region this autumn.

For the QA3 Emergency Trolley was in prime position on the conference stage throughout the event.

International Sales Manager Mike Pritchett from the UK joined members of the Dermat team, Sophie Martens and Maarten Decabooter, to promote the trolley and other Anetic Aid products including the AT4 Tourniquet System.







SPECIALISING IN:

Patient & Surgery Trolley Systems **Operation Table Accessories** Stainless Steel Theatre Furniture **Radiation Protection**

Electro-Surgical Accessories

Tourniquet Systems

Service & Maintenance











