

CLINICAL ESSENTIALS

Innovative medical technology – practically applied

IN THIS ISSUE

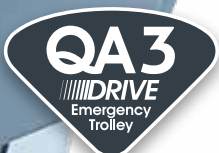
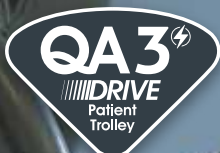
- The role of charities in NHS funding
- Building on our green practices
- Host of new publications out now

Looking ahead to the

NATIONAL BACK EXCHANGE
CONFERENCE
AND EXHIBITION | **2019**

“Working Solutions”

23rd September to 25th September 2019
Hinckley Island Hotel, Hinckley, Leicestershire



AneticAid



Industry issues, events and new warranty options

As you'll see in this edition, we're looking at some very different issues in our industry.

On this page, it's environmental factors – the amount of plastic that the NHS disposes of every year – and the ways we at Anetic Aid are trying in our own small way to make a difference.

On page 11, we turn the spotlight on some of the unsung heroes – the charities which support NHS Trusts all over the country with invaluable contributions to the funding of projects, large and small.

As usual, we are also showcasing our key products, particularly the new QA3 DRIVE trolleys which will be on display at the National Back Exchange Conference in September (preview on pages 6 and 7).

We have also launched two new warranty offers – for our AT4 Tourniquet and our Lift-Assist™ Lithotomy Stirrups: why not get in touch with us to find out more?

Thank you to all of our customers for your continued support: as usual, we have put together a range of special offers for you – read on!



WHEN YOU ADD:
'Clinical Essentials Issue 23 Promotion'
to your order for any item marked with one of these symbols (left).



These promotional offers cannot be used in conjunction with any other discount structures. **Promotions end 31st January 2020.**



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AT4
Electronic
Tourniquet

AT4 Tourniquet System



NEW



WARRANTY
Terms and Conditions apply

- OLED (Organic Light Emitting Diode) technology for a brighter display
- Self-calibrating and self-compensating diagnostics
- Special IVRA feature – it's simply impossible to deflate cuffs in the wrong order

Ideal for orthopaedic surgery and pain management

Our British-designed and manufactured AT4 Tourniquet System is easy to use and ideal for single or bi-lateral orthopaedic surgery and pain management.



It is a truly independent device, operating from its own integral air supply, so there's no need for air supply hoses, medical air cylinders or power leads. Engineered to use minimum power, the 25 hour battery can be in use all day without the need to recharge until the end of the list. The battery is more than back-up: it provides independence and reliability.

We are also a major supplier of tourniquet cuffs with reusable, limited life and single-use options available, along with other accessories such as cuff covers, exsanguinators and a specially developed digit tourniquet called the 'Toe-niquet™'.

Description	Code	£ Price
AT4 Electronic Tourniquet System	40080-S	2,995.00

Rhys Davies Exsanguinator

This device is an ideal solution for pre-op exsanguination.



Description	Code	£ Price
Rhys Davies Exsanguinator	40400-S	217.00

Toe-niquets™

Simple, easy-to-apply digit tourniquets available in four, highly visible, colour coded sizes.



Description	Code	£ Price
Toe-niquet™ Digit Tourniquet Small & Medium Single-use (Pack of 10)	40660-S	25.00
Toe-niquet™ Digit Tourniquet Large & X Large Single-use (Pack of 10)	40670-S	25.00

AT4 Tourniquet System



Building green practices into the way we do business



The Clinical Services Journal recently reported that the NHS disposes of **133,000 tonnes** of plastic each year, and yet very little is recycled.

It's a dilemma for the health sector generally: plastic has proved incredibly effective as a material for products and equipment and for packaging to ensure sterility – so how do we balance that with the need to reduce the volume of plastic waste that ends up in landfill sites?

There's clearly no single solution, but at Anetic Aid, we do our best to reduce our own use of plastic where we can. For example, where sterility is not an essential, we offer Six-use and Reusable Tourniquet cuffs – and we've also halved the amount of packaging around them.

On a recent order for our Australian distributor we shipped stainless steel furniture without any packaging at all – everything went directly into a reusable container – a new approach for us, and one we intend to explore further for future orders.

For some time now, we have been taking other steps to support the environment: we have recently updated our company vehicle policy for Regional Account Managers and Service Engineers, which means that all new vehicles will be more fuel-efficient and lower emission-producing than previously. In addition, when we expanded our manufacturing facility on the South Coast a few years ago, we installed 997 solar panels which means we not only satisfy all of our own electricity requirements, but are actually a net producer of green energy for the grid.

And finally... members of our design and development team are constantly on the lookout for new eco-friendly materials and technological advances that we can adopt in product manufacture and packaging.

Premier Tourniquet Cuffs

Re-usable and robust for long term use

Description	Code	£ Price
Premier Tourniquet Cuff – Paediatric	40200-S	63.50
Premier Tourniquet Cuff – Adult Arm	40220-S	78.00
Premier Tourniquet Cuff – Adult Arm Double	40230-S	119.00
Premier Tourniquet Cuff – Small Leg	40240-S	84.00
Premier Tourniquet Cuff – Large Adult Arm Double	40250-S	133.00
Premier Tourniquet Cuff – Adult Leg	40260-S	96.00
Premier Tourniquet Cuff – XL Adult Leg	40270-S	98.50
Premier Tourniquet Cuff – XL Conical Adult Leg	40278-S	114.00

Six-use Day Tourniquet Cuffs

Limited life, easy to clean and cost effective

Description (Boxes of 10)	Code	£ Price
Six-use Day Tourniquet Cuff – Paediatric	40285-S	190.00
Six-use Day Tourniquet Cuff – Adult Arm Narrow	40288-S	190.00
Six-use Day Tourniquet Cuff – Adult Arm	40290-S	190.00
Six-use Day Tourniquet Cuff – Small Leg Narrow	40292-S	190.00
Six-use Day Tourniquet Cuff – Small Leg	40293-S	190.00
Six-use Day Tourniquet Cuff – Adult Leg	40295-S	190.00
Six-use Day Tourniquet Cuff – XL Adult Leg	40296-S	190.00
Six-use Day Tourniquet Cuff – Conical Adult Leg	40297-S	235.00
Six-use Day Tourniquet Cuff – XL Conical Adult Leg	40298-S	235.00

Tourniquet Cuffs to suit your needs

Single-use, Sterile Tourniquet Cuffs

Providing sterility when the risk of infection is key

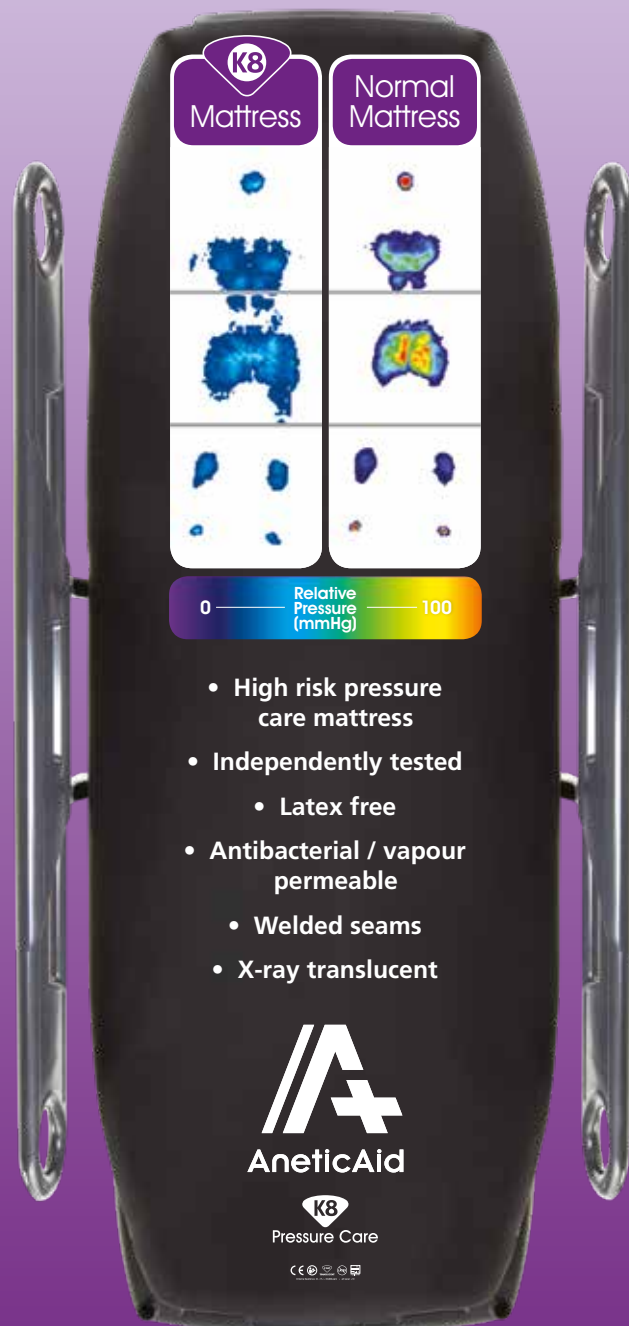
Description (Boxes of 10)	Code	£ Price
Single-use Tourniquet Cuff, Sterile – Paediatric	40800-S	80.00
Single-use Tourniquet Cuff, Sterile – Adult Arm	40820-S	85.00
Single-use Tourniquet Cuff, Sterile – Small Leg	40840-S	100.00
Single-use Tourniquet Cuff, Sterile – Adult Leg	40860-S	115.00
Single-use Tourniquet Cuff, Sterile – Conical Adult Leg	40868-S	125.00
Single-use Tourniquet Cuff, Sterile – XL Adult Leg	40870-S	120.00
Single-use Tourniquet Cuff, Sterile – XL Conical Adult Leg	40878-S	130.00



Patient Trolley Mattresses

Pressure care and infection control are top priorities in a trolley mattress – and Anetic Aid’s independently tested K8 pressure care mattress addresses both of these vital factors.

It is available for **ANY** trolley model, not just our own QA3 and QA4 trolleys. Call **01943 878647** to find out more – quotations available on request.



Description	Code	£ Price
QA3 K8 Pressure Care Mattress with Waterproof Zip Cover	21186-S	190.00
QA3 Mattress – Replacement Waterproof Zip Cover	21186-B1-S	95.00

Arm Table Supports and Arm Retainers



Description	Code	£ Price
Extended Arm Table – Lightweight – Radiolucent – 75mm Pad	10233-S	740.00
Easy Armboard – Lift-to-Position – for EU Side Bar – includes Pad – 75mm	10774-S	260.00
Easy Armboard – Lift-to-Position – for UK Side Bar – includes Pad – 75mm	10775-S	260.00
Arm Retainer – L Shaped – L235 x H235 x W127mm	10105-S	24.00
Arm Retainer – J Shaped – L235 x H210 x W127mm	10110-S	24.00
Arm Retainer Pad	10115-S	18.50

Lateral Brace

Designed with a combined emphasis on patient safety and surgical access, our Lateral Brace is supplied with pads, and additional or replacement pads can also be purchased separately.



Description	Code	£ Price
Lateral Brace – 3-piece Set – includes Two Rectangular Supports & One Circular Support – Fitted Pads <i>*NOTE: requires three 10761 clamps</i>	10770-S	975.00



Security Strap

One of the items in our range of patient positioning belts – has padded centre section for added comfort.

Description	Code	£ Price
Security Strap – Medium – includes Padded Centre Section	10792-S	165.00

Carter Braine and Arm Support

Description	Code	£ Price
Carter Braine Arm Support c/w 225mm Pad	10195-S	475.00
Carter Braine Arm Support Pad Only	10196-S	46.00
Carter Braine Arm Support c/w 100mm Pad	10198-S	495.00
Lateral / Prone Arm Support – includes Pad <i>*Note: requires clamps</i>	10773-S	499.00

Clamps



Description	Code	£ Price
Clamp – Rotary Clip-on™ Socket – for UK Side Bar	10245-S	221.00
Clamp – Rotary Clip-on™ Socket – for EU Side Bar	10246-S	221.00
Clamp – Socket – Stainless Steel – for UK & EU Side Bar	10248-S	195.00
Clamp – Socket & Rail – for UK & EU Side Bar	10250-S	55.00
Clamp – Basic Blade Handwheel – for UK and EU Side Bar	10761-S	62.00
Clamp – Clip-on™ Blade Handwheel – for UK Side Bar	10763-S	185.00
Clamp – Clip-on™ Blade Handwheel – for EU Side Bar	10764-S	185.00

Accessory Trolley

Accessories need storage when not in use – and we have the perfect solution.

Designed and produced at our manufacturing base in Portsmouth, our special Accessory Trolley enables practitioners to have all their operating table accessories to hand in a compact storage system.

It's all about keeping a busy theatre environment tidy and uncluttered.

The trolley is available with UK or EU Rail options.



**Accessories not included*

Description	Code	£ Price
Accessory Trolley – with UK Side Bar	21370-S	895.00
Accessory Trolley – with EU Side Bar	21370E-S	895.00

Celebrating the NHS Big Tea!

We were delighted to join in the celebrations for the NHS' birthday on 5th July.

Along with people all over the country we raised a cuppa to the NHS and helped raise funds for NHS charities.

See also our article about the significant role that the many dedicated NHS charities play in making a fantastic service even better on page 11.

Lift-Assist™ Lithotomy Stirrups

Our boot type Lift-Assist™ Lithotomy Stirrups provide visibility and access while protecting the patient from potential nerve damage, and from over extension of abductor muscles.



Self adjusting boots

allen amatech

• Stirrups come in pairs, with pads

Easy-to-use twist grip handle

Hydraulic mechanism for power assisted movement

Standard Lift-Assist™ Lithotomy Stirrups

for patient weights up to
159 kg



Elite Lift-Assist™ Lithotomy Stirrups

for patient weights up to
227 kg



Heavy Duty Lift-Assist™ Lithotomy Stirrups

for patient weights up to
327 kg



Description	Code	£ Price
Lift-Assist™ Lithotomy Stirrups – Standard – includes Boot-pads – Max Patient Weight @159kg <i>*NOTE: requires two 10761 clamps per pair of stirrups</i>	10755-S	3,790.00
Lift-Assist™ Lithotomy Stirrups – Elite – includes Boot-pads – Max Patient Weight @227kg <i>*NOTE: requires two 10761 clamps per pair of stirrups</i>	10756-S	4,810.00
Lift-Assist™ Lithotomy Stirrups – Heavy Duty c/w Boot-pads and Clamps – Max Patient Weight @327kg <i>*NOTE: requires two 10761 clamps per pair of stirrups</i>	10758-S	6,050.00
Boot Pads for Standard and Elite Stirrups (pair)	691200-S	325.00
Boot Pads for PAL® / PAL Pro® Stirrups (pair)	691210-S	295.00
Boot Pads for Yellofin® Stirrups (pair)	691215-S	325.00

SPECIAL OFFER

FREE storage cart with every pair of Lift-Assist™ Lithotomy Stirrups purchased by 31st January 2020.



Working Solutions for moving and handling in healthcare

The National Back Exchange has chosen 'Working Solutions' as the theme for the presentations, discussion sessions and workshops to be featured in its 2019 Exhibition and Conference this September.

Explained Chairman Simon Love: 'We chose this title because this year's conference is all about focusing on the successes people are having rather than just highlighting problems.'

'We want people to learn from each other because creating change is what we are all about: whether it is through the systems and behaviours that people adopt or the equipment they use.'

He explained that the NBE sees itself very much in partnership with manufacturers like Anetic Aid – both sharing the goal of making moving and handling easier and safer for patients and practitioners alike.

He added: 'We have more than 20 local groups who rely on the support of manufacturers to sponsor and promote our events. It's great to see them at national conference too – it's our chance to find out what's out there and get new products in front of the people who are experiencing moving and handling issues first hand. It's also our opportunity to feed back what we learn which hopefully contributes to the designs of the future.'

'I know Anetic Aid has long been one of our supporters and I'm looking forward to hearing more about its new motorised and powered patient trolleys, not least because a recent survey highlighted the pushing of beds and trolleys as a major issue in theatre.'

For the full NBE conference programme see nationalbackexchange.org

The NBE was established over 25 years ago to share and exchange ideas and information on all aspects of moving and handling. It now has over 1,000 members, many of whom are involved in advising and training staff in manual handling across all sectors of health and social care.

NBE Chairman: Simon Love



Anetic Aid will be unveiling and demonstrating the latest innovation offered by their DRIVE partner Indes – the Ergometer – at this year's National Back Exchange Conference.



It's all about mapping the physical strain of pushing a trolley. Find out more by visiting us on STAND 25



NATIONAL BACK EXCHANGE CONFERENCE AND EXHIBITION 2019 WORKING SOLUTIONS

CPD CERTIFIED The CPD Certification Service

WORKING SOLUTIONS

23rd to 25th September 2019

Hinckley Island Hotel, Leicestershire LE10 3JA

Promoting excellence in manual handling



QA3: compact, light and supremely manoeuvrable – now with options for inbuilt DRIVE and powered functions

Whether it is for general patient transport or for emergency departments, the QA3 can be found in more than 90% of NHS Hospitals in the UK and increasingly, across the world. It is unrivalled in its compact, light weight and highly manoeuvrable design.

The range now includes eight models, offering all of the features which have made it the trolley of choice for so many practitioners: pressure care mattress, exceptionally low height capability, store away side rails, trendelenburg tilt and fixed transfusion poles – and of course the X-ray translucent platform for Emergency models.

Quick reference guide to your QA3 Patient Trolley options:

QA3 Patient Trolley	QA3///DRIVE Patient Trolley	QA3 Powered Patient Trolley	QA3///DRIVE Powered Patient Trolley
STANDARD FEATURES	STANDARD FEATURES plus IN-BUILT MOTORISED DRIVE	STANDARD FEATURES plus POWERED FUNCTIONS	STANDARD FEATURES plus IN-BUILT MOTORISED DRIVE and POWERED FUNCTIONS
Price: £3,150.00 Code: 21110-S	Price: £5,500.00 Code: 21112-S	Price: £5,800.00 Code: 21116-S	Price: £6,800.00 Code: 21114-S




Quick reference guide to your QA3 Emergency Trolley options:

QA3 Emergency Trolley	QA3///DRIVE Emergency Trolley	QA3 Powered Emergency Trolley	QA3///DRIVE Powered Emergency Trolley
STANDARD FEATURES	STANDARD FEATURES plus IN-BUILT MOTORISED DRIVE	STANDARD FEATURES plus POWERED FUNCTIONS	STANDARD FEATURES plus IN-BUILT MOTORISED DRIVE and POWERED FUNCTIONS
Price: £3,450.00 Code: 21120-S	Price: £5,800.00 Code: 21122-S	Price: £6,100.00 Code: 21126-S	Price: £6,800.00 Code: 21124-S

Responding to changing NHS needs

Manual handling accidents account for a significant percentage of sickness absence in the NHS – a problem compounded by the fact that people in general – and therefore patients – are getting larger and heavier.




We are constantly looking for innovative ways to address these issues, including the introduction of our new touch-activated, motorised DRIVE feature.


As the name suggests, DRIVE models have an inbuilt motorised drive – operated by innovative touch sensitive pushing handles, they offer controlled, effortless travel up to gradients of 10°.

Another option is electrically powered positioning: the trolley platform and backrest can both be raised or lowered at the touch of a button.

Powered Functions



An additional powered feature on the Patient Trolleys places them into the **KneeFlex** position for easy elevation of the lower limbs for patients having leg and foot procedures. The position also provides additional comfort, particularly for patients undergoing abdominal procedures.



PRESSURE RELIEVING GEL SUPPORTS

Protecting patients during operating procedures

From the head...



Trulife's Oasis+, Oasis Elite, Oasis and Azure ranges all offer specialist pressure care supports for the head during prone, supine or lateral operating procedures.



Our partners in pressure care

Anetic Aid is the exclusive supplier of Trulife pressure care gel pads in the UK and our Product Manager Mark Lee went along to the company's annual Distributor Forum in Dublin this June.

As well as sharing experiences and good practice with other distributors from around the world, he learned directly from the Trulife team about the huge investment of time, energy and innovation that goes into their product ranges. He also saw the manufacturing process first hand and got to make his very own pressure care heel support!

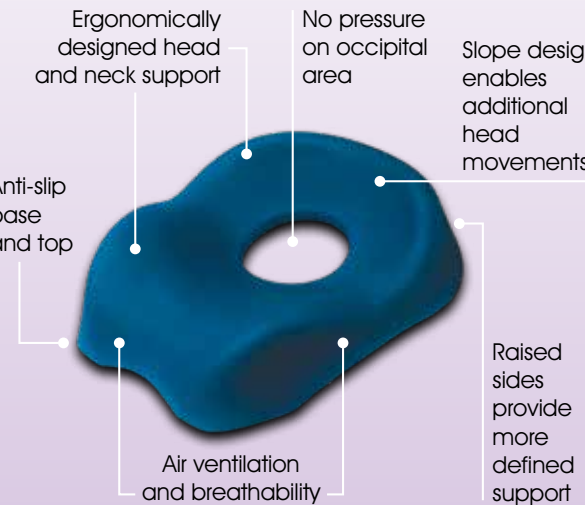
Said Mark: (pictured front row, far right) 'It was a great opportunity to network with new, and long established Trulife distributors.'



Head and Neck Support

This single piece supine head and neck support is made from highly durable silicone rubber.

It is an excellent choice for surgical procedures such as middle ear and ophthalmics, offering pressure care combined with support and superb stability.



Description	Code	£ Price
Oasis+ Head & Neck Support (OP151) – Adult – 264 x 220 x 64mm	10900-S	95.00

Head Rests



Description	Code	£ Price
Oasis Elite Prone Head Rest (EL141) – Adult – 280 x 240 x 140mm	10871-S	190.00
Oasis Elite Supine Head Rest (EL151) – Adult – 275 x 237 x 90mm	10873-S	159.00



Head Rings



Description	Code	£ Price
Oasis Elite Closed Head Ring (EL012) – Adult – Ø200 x 50mm	10862-S	69.00
Oasis Elite Open Head Ring (EL021) – Infant / Adolescent – Ø140 x 34mm	10863-S	37.00
Oasis Elite Open Head Ring (EL022) – Adult – Ø200 x 50mm	10864-S	59.00

Head Protector

The dual layer Azure Head Protector is innovatively designed to contour to the individual patient's head, conforming comfortably while providing effective protection to the patient.



Description	Code	£ Price
Azure Head Protector (AZ100) – Infant / Adolescent / Adult – 260 x 250 x 50mm	10885-S	71.00

Full Body Supports and Positioners

There are also table pads and positioners in a wide variety of sizes for full body pressure care.



Description	Code	£ Price
Oasis Standard Operating Table Pad (OA030) – Universal – 520 x 520 x 10mm	10807-S	124.00
Oasis Standard Operating Table Pad (OA031) – ¾ Length – 1150 x 520 x 10mm	10808-S	244.00
Oasis Standard Operating Table Pad (OA032) – Full Length – 1800 x 520 x 10mm	10809-S	360.00
Oasis Universal Patient Positioner (OA050) – Infant / Adolescent / Adult – 150 x 60 x 40mm	10823-S	£37.00
Oasis Universal Patient Positioner (OA051) – Infant / Adolescent / Adult – 330 x 70 x 50mm	10824-S	53.00
Oasis Universal Patient Positioner (OA052) – Adolescent / Adult – 290 x 100 x 60mm	10825-S	95.00
Oasis Universal Patient Positioner (OA053) – Adolescent / Adult – 345 x 120 x 70mm	10826-S	124.00
Oasis Crutch Stirrup Pad (OA090) – Adolescent / Adult – Pair – 320 x 220 x 10mm	10838-S	118.00
Oasis Crutch Stirrup Pad (OA091) – Adolescent / Adult – Pair – 395 x 245 x 10mm	10839-S	165.00
Oasis Crutch Stirrup Pad (OA092) – Adolescent / Adult – Pair – 520 x 300 x 10mm	10840-S	175.00
Azure Profile Pad (AZ610) – Universal – 520 x 520 x 10mm	10886-S	150.00



...to the heels

The anatomy of the heel – its combination of nerves and lack of soft tissue over the bone – make it one of the most vulnerable parts of the body during surgery, particularly when the patient is in a prone position.



Heel Supports

Oasis+ heel supports are made from a medical grade siloxane elastomer, one of the most durable materials on the market today.

The design allows the full foot to be in a resting position while also relieving all pressure from the calcaneal aspect of the heel.

- Over 30% lighter than similar products on the market
- Comfort and support for the patient
- Hypoallergenic and anti-slip
- Autoclavable

Description	Code	£ Price
Oasis+ Heel Pad (OP130) – Adolescent / Adult (Pair) 151 x 134 x 66mm	10945-S	116.00

Heel and Ankle Protectors



Description	Code	£ Price
Oasis Heel Pads (OA130) – Adolescent / Adult x2 – 180 x 100 x 70mm (Pair)	10845-S	108.00
Oasis Heel Cup (OA131) – Neonate / Infant / Adolescent / Adult – Pair – 105 x 90 x 43mm	10846-S	14.00
Oasis Heel & Ankle Protectors (OA200) x2 – 250mm x 120mm x 10mm (Pair)	10853-S	82.00
Oasis Elite Heel Pad (EL130) – Adolescent / Adult (Pair) – 180 x 100 x 70mm	10875-S	114.00
Azure Heel Protector (AZ401) – Infant / Adolescent / Adult – 190 x 175 x 30mm	10891-S	118.00

Stainless Steel Furniture

Furnish your theatre with quality

Anetic Aid offers FREE pre-CQC audits of its products – and that includes Stainless Steel Furniture.

We'll come along and check for chips or rust – anything which could raise a red flag in terms of cleanliness or state of repair.

We can offer replacement parts such as castors – ours are plastic bodied, so don't corrode the way some metal ones do, particularly when they get repeatedly splashed with liquids such as saline solutions.

And of course with our own furniture range, we use only British Standard recommended gauges of 304 Stainless Steel.

We mechanically polish and electropolish these items, removing crests and valleys invisible to the naked eye, producing an even smoother surface – making it less likely that any matter such as dirt or bacteria will adhere to the surface of the steel.

QUALITY ASSURED

Transfusion / Infusion Stands

We supply three types of Transfusion Stand – ranging from a heavy cast iron based version to an economy version for ward use.

Description	Code	£ Price
Transfusion / Infusion Stand – Mobile – 5-Star Base – 4 Hook	25420-S	130.00
Transfusion / Infusion Stand – Mobile – Weighted – 5-Star Base – 4 Hook	25430-S	238.00
Transfusion / Infusion Stand – Mobile – 5 Star Base – 4 Hook (Ward Environment)	25440-S	85.00

Instrument Trolleys

All Instrument Trolley shelves are 2.0mm thick with a 240 silicon grain ultra smooth satin finish.

Description	Code	£ Price
Instrument Trolley W450 x D450 x H850mm c/w Fixed DT Shelves	25000-S	209.00
Instrument Trolley W600 x D450 x H850mm c/w Fixed DT Shelves	25010-S	245.00
Instrument Trolley W750 x D450 x H850mm c/w Fixed DT Shelves	25020-S	278.00
Instrument Trolley W900 x D450 x H850mm c/w Fixed DT Shelves	25030-S	304.00
Instrument Trolley W1200 x D450 x H850mm c/w Fixed DT Shelves Downturned (DT)	25040-S	409.00

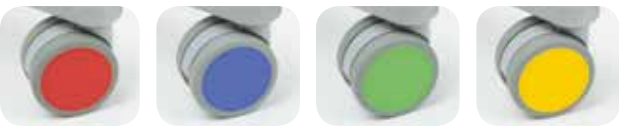


Surgeon's Seating

Surgeon's stools are foot-operated, allowing adjustment without compromising the sterile field.

Description	Code	£ Price
Surgeon's Stool – Castors – includes Seat Cushion	25300-S	252.00
Surgeon's Stool – Stump Feet – includes Seat Cushion	25310-S	252.00
Surgeon's Stool – Backrest – includes Pad	25320-S	95.00
Surgeon's Stool – Armrests – includes Pads	25330-S	137.00
Surgeon's Stool – Cushion – Ø380mm	25340S	22.00
Stool Cushion – Ø330mm	10130-S	20.00

Coloured Castors



Does your equipment migrate to other departments?

Identify where individual pieces of equipment belong with coloured castors* – price available on request.

BADS 2019 was the 30th annual British Association of Day Surgery conference. Anetic Aid's Will Barnes and Neil Child were there to show our support at the event held this year at the Royal Society of Medicine in Marylebone, London.

QA4 Day Surgery System

The role of charities in funding

Before the NHS was formed just over 70 years ago, charities played a fundamental part in providing healthcare for many.

Today, many NHS Trusts have their own dedicated charity offering additional funding for projects that stretched budgets cannot provide: not essentials, but elements that enhance the treatment, care and experience of patients and practitioners alike.

As Manager of the Mid Cheshire Hospitals Charity Emma Robertson explains: 'We champion the work of our local hospitals and their services, help people fund raise, and work with our Trust to allocate the monies raised and donated according to set criteria.

'We find that many people – whether they have direct experience of our care or not – want to give something back to their local community or hospital and we're all about making the best possible use of the additional funding they give us.

'It can be really simple things – from providing more comfortable chairs for patients who spend a long time receiving chemotherapy treatment – to funding medical equipment: we've recently been asked to buy a portable ultrasound unit for the acute medical ward so that patients don't have the disruption of being transferred to and from the main imaging department – something which will also save lots of time for them and for staff.

'On a big scale, we've previously funded a dedicated MRI scanner for our hospital.

'Our key message to medical staff is to involve us at an early stage of any project to see if there's anything we can do to support or enhance it. And don't forget that, as a charity, we can Gift Aid donations and claim VAT back on some equipment to make every penny go even further.'



Emma Robertson



QA4 Day Surgery Trolley: the complete multi-purpose operating system



Superior surgical access and versatility are the hallmarks of the QA4 Day Surgery Trolley System – a total solution for modern day treatment centres.

Available in powered and manual versions, it comes with a choice of head and foot sections and can be used with most operating table accessories making it ideal for general surgery, urology, endoscopy, dental and ENT procedures, PLUS: shoulder arthroscopy, gynaecology, orthopaedics and ophthalmics.

Powered or Manual versions

- Reduced lifting and handling
- Superior surgical access
- Maximum ease of manoeuvrability
- Light weight removable attachments
- Infection control – smooth moulded surfaces
- K8 Pressure care mattress

Description	Code	£ Price
QA4 Day Surgery Trolley System – Powered Functions	21300-S	8,350.00
QA4 Day Surgery Trolley System – Manual Functions	21310-S	4,750.00

Gynaecology



- Head section removed for anaesthetist access
- Light weight leg section removed for surgical access
- Optional powered leg supports

Ophthalmics



- Patient platform traversed head end for access
- Specialist ophthalmic head section fitted

Orthopaedics



- Range of easily attachable and detachable accessories for orthopaedic procedures

Shoulder Arthroscopy



- Patient platform traversed foot end for access
- Specialist arthroscopy backrest available

Ring us to find out about our SPECIAL OFFER

AnetiCare – product knowledge combined with customer care

at home...

Here in the UK we offer servicing and maintenance through our AnetiCare programmes carried out by our team of engineers across the country.

In recent weeks we have welcomed two new faces – Mathew Leggatt based in Leicester who works across the Midlands and Russell Williams who is based in Bristol and covers the South West.

AnetiCare is available on all of our Trolleys and our AT4 Tourniquet Systems. Programmes are also offered for our Lift-assist Lithotomy Stirrups which now come with a 3 year warranty*. Ask your local Account Manager for more details, or call Service Manager Taz Bains on 01943 878647.



Mathew Leggatt



Russell Williams

*subject to Terms & Conditions



INTERNATIONAL



...and abroad

For our export customers, Servicing and Maintenance is provided by our Distributors in their respective countries. It is delivered by their own engineers who have received specialist product and maintenance training directly from us.

One of the most recent programmes was for our Latin American Distributor Todd Newell of Kenkar, which has a network of agents providing sales and service support for the AT4 Electronic Tourniquet and QA3 Patient Trolley System.

He brought together 15 engineers from two Mexican and one Peruvian company to meet with our Product Manager Mark Lee to share in his technical knowledge of the products, particularly focusing on the importance of after-sales care.

Hot off the press

New publications to look out for include our QA3 Patient and QA3 Emergency Trolley brochures, which have details of all of the new motorised DRIVE and Powered models.

We have also recently published our latest price list in both printed and electronic formats.



SPECIALISING IN:

- Patient & Surgery Trolley Systems
- Operation Table Accessories
- Stainless Steel Theatre Furniture
- Radiation Protection
- Electro-Surgical Accessories
- Tourniquet Systems
- Fibre Optic Instruments
- Service & Maintenance



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